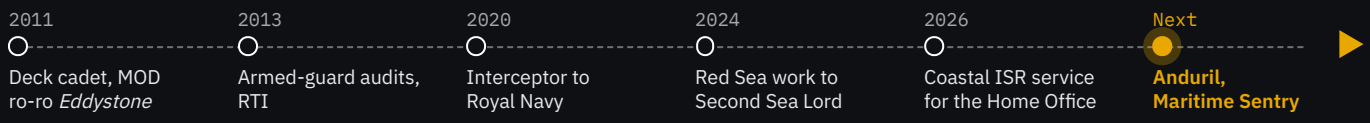
Andrew Cowderoy

MARITIME SECURITY · COASTAL ISR · CUSTOMER DELIVERY

Application: Mission Operations Manager, Europe · Anduril · Maritime Sentry

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2026
Coastal maritime ISR service conceived for the Home Office requirement

2SL
Red Sea protection work presented up to the then Second Sea Lord

ISO 28007
Armed-guard companies audited on how kit and people work at sea

130+ yrs
My family in ship owning and management

Maritime security and ISR builder, coach and former deep-sea deck cadet. I conceived a coastal maritime ISR service for the Home Office requirement, wrote the architecture for fusing vessel- and shore-based cameras with satellite and AIS data, and built the operator's dashboard to go with it. I want to install Maritime Sentry, teach the people who use it, and grow the account.

01 WHAT I BRING, AGAINST THE ROLE

Orchestrate deployment
Planned and led products from idea to the field in shipping, insurance, health and defence: crew health monitoring at sea, crew test verification, security audits aboard ship.

Train end users
Outdoor instructor, personal trainer and crew health coach; ran a mentoring programme for seafarers moving ashore; audited how armed-guard teams are trained.

Shape products to the mission
Built an operator's dashboard and a seafarer reporting app; wrote a vessel- and shore-camera fusion architecture; turned user feedback into product changes.

Grow through customer success
Won customers across shipping, insurance and the FTSE 100; partnered Oracle, Garmin and P&I clubs; four ventures founded, from pitch to delivery.

Mission first
Red Sea work presented up to the then Second Sea Lord; Rafnar interceptor to the Royal Navy and Marine Scotland; sea time on an MOD ro-ro.

User to executive
Rapport from the deck to the boardroom: ICS leadership, former Babcock strategy leadership, maritime security lawyers, the Shipwrights, owners and P&I clubs.

02 EXPERIENCE

2023 – now

Founder and Director · Cowderoy Maritime Solutions · self-funded

- **Neuros Maritime ISR (2026).** Conceived and developed a coastal maritime ISR service, with coastal radar and camera sites, patrol vessels and an operations centre in the Highlands, and proposed that a private maritime security company bid it for the Home Office Coastal Maritime ISR Service.
- **Fused sensor architecture (2026).** Wrote an architecture brief for a maritime AI company fusing vessel- and shore-based cameras with satellite and AIS analytics: small non-AIS craft, dark vessels, ship-to-ship transfers and loitering near subsea infrastructure.
- **Operation Neuros and Red Sea R&D (2023–24).** Developed concepts to protect shipping and seafarers in contested waters with private maritime security companies, and a full proposal for a commercially financed Red Sea escort; presented to the Royal Navy and MOD, up to the then Second Sea Lord.
- **Operator's picture (June 2026).** Built an operations dashboard, from sensor to decision to response, and a mobile app for seafarers to send proof-of-capture photo and video from the deck.
- **Neuros eSIMs (2024), Co-founder.** Built a seafarer eSIM platform, then handed it to partners.

03 EXPERIENCE, CONTINUED

2026 – now

Founder · N57

- Maritime networking club; on the official London International Shipping Week 2027 programme and at Crew Connect.

2022 – now

Founder and Owner · Best of Boath Ltd, Nairn

- Highland hospitality and outdoor networking business; the company behind N57.

Career breaks: paternity (2021) and family bereavement (2023). **Short-term roles, 2022–23:** field sales, logistics, retail, tree surgery.

2019 – 2022

Maritime projects and consultancy · UK and Guernsey

- **Royal Navy, Consultant.** Helped develop a strategy to move service personnel into maritime careers.
- **Rafnar 1100 interceptor.** Took the high-speed interceptor to the Royal Navy and Marine Scotland's fishery protection, proposing bareboat-charter proofs of concept.
- **IDFlu (Guernsey), Business Development.** Brought the first QR-code verification of COVID tests to the maritime sector; sold to FTSE 100 and 500 companies.
- **The Scottish Seafarer, Founder.** Repatriated seafarers stranded during the pandemic, with private aviation and F1 fundraising partners.

2017 – 2019

Founder and CEO · ZS Wellness Ltd

- Built a crew health company from concept to award-winning operations, with Oracle and Garmin on remote crew health monitoring.
- Worked with the loss-prevention teams at Thomas Miller UK P&I and NorthStandard; pitched multimillion-dollar projects in Barcelona, London and Dublin.
- Best Start-up, Smart Ship Awards 2017; Best for Crew Support & Welfare 2018.

2013 – 2015

Executive Assistant, then Consultant · RTI Consultancy

- Audited private maritime security companies (armed guards on merchant ships) to ISO 28007 and SAMI standards, and helped develop RTI's ISO 28007 audit process.
- Attended Security in Complex Environments Group (SCEG) meetings.

2011 – 2013

Deck Officer Cadet · Bibby Ship Management

- Served on the MOD-chartered ro-ro *Eddystone* with Royal Navy crew and force protection aboard, and on the container ship *Wangaratta*, Australia–Asia.
- Internships at Braemar ACM, London, and ASP Ship Management, Singapore.

2006 – 2010

Outdoor Instructor · UK and United States

- Taught skiing and paddle sports in Scotland and at Jackson Hole Ski School, Wyoming.

04 EDUCATION, AFFILIATIONS AND PRESS

Education	Foundation Degree, Nautical Science, Liverpool John Moores University, 2010–14; Access to the Merchant Navy, UHI, 2009–10; Gordonstoun School
Certificates	PRINCE2; GMDSS, STCW 95; internal auditor, ISM and ISPS; BASI Level 2
Affiliations and clearance	Freeman, Worshipful Company of Shipwrights; British and US passports; eligible for UK security clearance
Press and writing	*Arctic Today*, Forbes, Nautilus, The Maritime Executive